



Kohanaiki Golf and Ocean Club
75-5660 Kopiko St. suite C7-307
Kailua-Kona, HI 96740

February 12, 2008

Dear Faculty Advisor,

Please allow me to introduce Kohanaiki Golf and Ocean Club, The Discovery Land Company, and an internship program available in 2008. The Discovery Land Company is arguably the most successful golf/real-estate developer in the past 10 years. All of the Discovery projects have been recognized as some of the best in their regions, by such publications as Forbes, Fortune, Travel and Leisure, Golf Magazine, and Golf Digest in their annual ranking of golf's best courses. Please visit our website at www.discoverylandco.com to learn more about each of our projects and Discovery Land Company.

Kohanaiki Golf and Ocean Club is located on the Big Island of Hawaii just north of Kailua-Kona. We are situated on approximately 450 acres of land with the beach and the ocean bordering us to the west, open land to the north, Kaloko National Park to the south, and Hualalai Mountain to the east. We are a planned Rees Jones 18 hole championship golf course with a beach club which offers many outdoor pursuits and 500 home sites. The property is rich in Hawaiian History and has many historical landmarks to back that fact. We work hand in hand with the family to preserve the culture on-site. We are an Audubon Silver Sanctuary, the first of its kind in Hawaii. With only four holes grassed we are still in the early stages of development. The next six months will bring on eight brackish water wells along with a Reverse Osmosis Plant for irrigation water. We will have around 100 acres of turf and 80 acres of landscape.

We at Kohanaiki Golf and Ocean Club believe we have a great deal to offer the selected individuals for this program. All of the managers carry many years of experience, expertise, and knowledge about turf grass management and the turf grass industry.

The perfect candidates will be enrolled in a program involving the greens industry whether it is turf or landscape. Some golf experience is required and students with higher GPA's will be given first shot. A complete resume must be submitted with all education

and past work history. At least three references are also required with proper contact information.

This internship has a duration dependent on the students' requirements. Included in this experience of a lifetime will be housing, on-island transportation, free lunches, uniforms and an experience you can carry through your entire career.

Remember we are looking for the best of the best to fill these positions. We believe that this will be a career opportunity that no one should pass on. So if you are career minded, hard working, dedicated to learning on a daily basis, have a can do attitude, are the first to come to work and the last to leave you should throw your name in the hat for a chance.

Bad attitudes and people looking for a free vacation need not apply.

In closing, we are very excited to have the opportunity to offer this program to our future Turf grass leaders, and ask that you please share this information with those you feel may fulfill the qualifications that we require. Our selection process, although stringent, is designed to ensure that only those who possess the necessary qualifications are selected to become a part of the most successful golf development company in the country today.

On behalf of the Kohanaiki Golf and Ocean Club and The Discovery Land Company, we thank you for your consideration and assistance in helping us launch this program.

Sincerely,

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