



Discovery
LAND COMPANY

Discovery Land Company

**Turfgrass Managers
Assistant In Training Program**



December 10, 2011

Dear Sir,

Please allow me to introduce The Discovery Land Company and a new program we are introducing in 2012. The Discovery Land Company is arguably the most successful golf/real-estate developer in the past 10 years. All of the Discovery projects have been recognized as some of the best in their regions, by such publications as Travel and Leisure, Golf Magazine, Golf Week and Golf Digest in their annual ranking of golf's best courses. Please visit our website at www.discoverylandco.com to learn more about each of our projects and Discovery Land Company.

The Turf grass managers for the respective Discovery properties have joined together to launch **The Discovery Land Company Assistants in Training Program**. Our mission is to recruit the most promising future turf grass professionals, and utilize them throughout all of the Discovery properties. We are looking for recent, or class of 2012 **graduates** from turf grass programs throughout the country. Due to the seasonal nature of most of our clubs, we anticipate placing associates at clubs for durations of approximately 6 months, where they will assist, be exposed to, and learn the levels of service and quality that have made the Discovery properties so successful over the past decade. As Discovery continues to grow, and develop more properties, there will be opportunity to grow with the company, becoming Assistant Superintendents, Superintendents, and Turf Grass Managers at existing or new properties.

We at Discovery believe we have a great deal to offer the selected individuals for this program. All of the current Discovery turf grass managers are recognized as the best in their region, offering years of experience, expertise, and knowledge of turf grass management and the turf grass industry. In addition, (as you may have noticed on the web site), all of our projects are located in some of the most scenic places of the world, from The Bahamas, to North Carolina, Texas, Montana, Idaho, Arizona, California, Mexico, and Hawaii.

An additional benefit will be the AIT's exposure to a wide variety of turf types, turfgrass management and cultural practices over a wide range of climactic regions; from the Kentucky Bluegrass fairways at Yellowstone Club and Rock Creek Cattle Company, to Bentgrass fairways at Gozzer Ranch and Mountain Top; Bermudagrass management and overseeding practices at The Madison Club and The Hideaway, to managing Seashore Paspalum at Kukio and Bakers Bay. One of the benefits that this program offers is the unique opportunity for an individual to be hired by an industry-leading employer, and gain a broad range of experiences without having to change employers. No other employer can offer an employee the opportunity to work at so many quality courses, and gain such a wide variety of experiences that Discovery Land Company is offering with this program. Selected individuals can expect to work at three or four different DLC properties over a two-year period.

In closing, we are very excited to have the opportunity to offer this program to our future Turfgrass leaders, and ask that you please share this information with those you feel may fulfill the qualifications that we require. Our selection process is designed to ensure that only those who possess the necessary qualifications are selected to become a part of the most successful golf development company in the country today.

Enclosed, please find the following:

- Descriptions of our current properties, including contact information
- A list of qualifications necessary for consideration

On behalf of the Discovery Land Company Turf Grass Professionals, We thank you for your consideration and assistance in helping us launch this program.

Sincerely,

James C. McPhilomy
Director of Maintenance Operations
Gozzer Ranch Golf and Lake Club

JOB DESCRIPTION

ASSISTANT IN TRAINING PROGRAM

The goal and intent of the hosting Superintendents/Turfgrass Managers is to share as much experience and expertise with each of the Assistants in Training as possible while they are working at their facility. To attempt to fully describe the Assistant in Training duties, responsibilities and expectations here would be extremely difficult, as the needs, opportunities, and operations of each property vary so greatly. Listed below, you will find typical tasks and responsibilities that you could expect to be exposed to, or perform while employed as a Discovery Assistant in Training.

- **Staff Supervision:** Supervision of hourly labor staff will vary depending on each club's individual organizational structure and supervisory needs. All Superintendents will, at a minimum, require the AIT's to participate in scheduling and assist in supervision, training, and quality assurance at their facilities. Some Superintendents may require AIT's to directly oversee staff scheduling, supervision of daily assignments, or completion of special projects.
- AIT's will participate in the calibration and application of pesticides, fertilizers, soil conditioners and amendments.
- AIT's will participate in the operation of the irrigation system.
- AIT's will be asked to assist in maintaining a safe and organized work environment for employees, members and guests.
- AIT's may occasionally be required to assist equipment technicians.
- AIT's may be asked to operate equipment, or perform other daily maintenance activities as required.
- AIT's may be asked to perform or assist in completion of cultural practices as they are being performed.
- AIT's may be asked to participate in record keeping, labor tracking, inventory, purchasing, budget preparation, or other administrative tasks as required.
- AIT's will participate in training hourly staff in the proper care and operation of golf course maintenance equipment.
- AIT's will assist in the preparation of the golf course for special club events or tournaments.

DISCOVERY LAND COMPANY ASSISTANT IN TRAINING QUALIFICATIONS AND COMPENSATION

Qualifications

Candidates must be honest, devoted and dedicated individuals who are committed to the profession of Turfgrass Management. In addition, we are seeking individuals that are hard working, intelligent, possess great problem solving skills, and exhibit qualities of the highest moral and professional character and integrity.

Candidates must have graduated from an accredited Turfgrass management program, or be currently enrolled and graduating in 2012.

Candidates must have a minimum of 2 years practical golf/Turfgrass management experience.

Candidates must be willing to relocate approximately every 6 months.

Compensation

Compensation package includes competitive wage, transportation between properties, housing, meals, insurance, paid time off, clothing allowance and golf privileges.

If you feel that you possess these qualities, are looking forward to a great future, and would like to be considered for an Assistant In Training position with the Discovery Land Company family of clubs, please submit the following:

- Letter introducing yourself. Please indicate the reasons why you believe you are qualified and should be considered for a Discovery Land Company Assistant in Training position.
- Complete resume, including education and related work history.
- Please include a minimum of 3 references, including contact information.

Remit to:

DLC Assistant in Training Program
% Jim McPhilomy
6308 S. Gozzer Road
Harrison, Idaho, 83833
Fax: (208) 666-0490
Email: jmcphilomy@gozzerranchclub.com

** Resume, letter of introduction and reference information must be postmarked, faxed or emailed on or before February 15, 2012 in order to be considered.

DISCOVERY LAND COMPANY CONTACT INFORMATION

Bakers' Bay Golf and Ocean Club
P.O. Box AB 20766
Marsh Harbor, Abaco, The Bahamas

Contact: Neil Edwards
nedwards@bakersbay.com
(242) 367-0612

El Dorado Golf and Beach Club
Km.22 Carretera Tanspenisular CSL-SJ
San Jose del Cabo, BCS 23410

Contact: Darren Flanagan
dflanagan@eldoradobeachclub.com
(970) 590-6043

Gozzer Ranch Golf and Lake Club
6308 S. Gozzer Road
Harrison, Idaho 83833

Contact: Jim McPhilomy
jmcphilomy@gozzerranchclub.com
(208) 691-7223

Hideaway Golf Club
P.O. Box 1540
La Quinta, CA 92253

Contact: Gerry Tarsitano
gtarsitano@hideawaygolfclub.com
(760) 777-7207

Kukio Golf and Beach Club
P.O. Box 5380
Kailua-Kona, HI 96745

Contact: Scott Nair
snair@kukio.com
(808) 325-4160

Madison Club
80-349 Via Mirasol
La Quinta, CA 92253

Contact: Eric Puls
epuls@madisonclub.com
(760) 601-6751

Mirabel Golf Club
37100 N. Mirabel Club Dr.
Scottsdale, AZ 85262

Contact: Jeff Goren
jeff.goren@mirabel.com
(480) 575-1231

Mountaintop Golf Club
P.O. Box 1460
Cashiers, NC 28717

Contact: Eric Shomaker
eshomaker@mountaintopgolfclub.com
(828) 743-7842

Rock Creek Cattle Company
965 Rock Creek Cattle Road
Deer Lodge, MT 59722

Contact: Rick Hathaway
rhathaway@rockcreekcattlecompany.com
(406) 560-8371

Vaquero Club
2300 Vaquero Club Dr.
Westlake, TX 76262

Contact: Brandon Goodyk
bgoodyk@vaqueroclub.com
(817) 431-1359

Yellowstone Club
One Yellowstone Club Trail
Big Sky, MT 59716

Contact: Bob Clarkson
bob.clarkson@yellowstoneclub.com
(406) 995-3228



A private island paradise nestled between the indigo waters of the Atlantic Ocean and the turquoise Sea of Abaco, this private retreat is designed to create an unforgettable Bahamian recreational and lifestyle experience.

A crowning feature of Baker's Bay is its spectacular oceanfront golf course designed by Tom Fazio, the most celebrated course designer of modern times. The course provides a pristine golf experience without intrusion by residential property, and plays along the rocky ocean shoreline in dramatic style with strategic shots over inlets.

Baker's Bay Golf & Ocean Club

Baker's Bay Golf & Ocean Club is a new development by Discovery Land Company.

Course Information:

Greens, Tees, Rough & Fairways:
Platinum Paspalum

Irrigation System:

Toro Site Pro Control System
Toro VP Satellite Controllers
Toro 855, 810 sprinklers

Water Source:

Reverse Osmosis System, supplies the golf course and community

Other Features:

The golf course is unique for Tom Fazio to build in few ways; he designed a links style golf course using the native sand and creating push up greens.

The course weaves its way along the sandy white beaches and rocky shorelines overlooking the reef.

In addition to the golf course is Baker's Bay Marina, which accommodates boats up to 250 ft., and the surrounding Marina Village with shops and restaurants.



Director of Maintenance: Neil Edwards

Neil started his career in golf course maintenance in Australia, where he gained experience while working on golf courses, bowling greens and cricket wickets. After moving to the states, Neil helped oversee the construction and grow in of The Golf Club at Boulder Ridge and assisted in hosting the Tiger Woods World Challenge in 2001 & 2002. Neil has worked on many golf courses throughout the United States and most recently in Mexico at El Dorado Golf & Beach Club.

Education:

Holmsglen College of Tafe, Melbourne, Australia (1995-1998- Turfgrass Management Program)
Ohio State University, Columbus, Ohio

Employment History:

Baker's Bay Golf & Ocean Club
El Dorado Golf & Beach Club
Sandpiper Golf Club
Rancho San Marcos Golf Course
Sherwood Country Club
Troon North Golf Club
The Golf Club at Boulder Ridge
The Club at Savannah Harbor



This private oceanfront community situated on a picturesque white sand beach skirting the sparkling Sea of Cortez, offers exciting nightlife, record-setting billfish, and a comfortable elegance unmatched in Cabo. Destined to become the finest private golf and beach club community in Cabo and one you will want to return to time and time again with your family.

Jack Nicklaus personally spent many hours walking the rugged coastline, quiet desert foothills and shaded canyons of El Dorado envisioning a course that blends with, rather than dominates, the natural landscape. The result is a golf course that links the drama of the coast to the desert in a new translation of golf's great architectural traditions. El Dorado is a stunning and memorable golf course.

El Dorado Golf & Beach Club

With an oceanfront location on the beautiful white sand beaches of Los Cabos, El Dorado Golf & Beach Club is a private community unlike any other. Great weather, spectacular scenery, exciting nightlife and world-class sport fishing, combined with the comfortable elegance of El Dorado, make this the premier community in Los Cabos. El Dorado is home to an exquisite Jack Nicklaus Signature designed golf course, carved into the dramatic cactus-studded desert terrain.

Course Information:

Greens: Tifeagle

Tees: 419

Fairways & Roughs: 419

Bunkers: 65 Hand Raked

Equipment: Toro reel type with John

Deere Tractors

Irrigation System:

Toro Site Pro 3.0 Central

Toro VP Controllers

Toro 760, 730, 834, 835, 810 and I-

20 Hunters in landscape

Water Source:

Reclaimed water from local municipality. Annual rainfall of approximately 2-7 inches per year.

Other Features:

At the core of the El Dorado community is a private Jack Nicklaus-designed golf course widely considered one of the most beautiful and dramatic in all of Baja California. Stunning views are to be found on every hole with some playing along the headlands just above the crashing surf.

The golf and beach clubhouse is situated on a picturesque white sand beach. Like other Discovery Land Company communities, El Dorado offers a host of truly exceptional recreational amenities. Our members-only beach club, state-of-the-art fitness center, private day-spa, members shopping boutique, championship tennis courts, and numerous indoor and outdoor dining facilities complete the beautiful community. Additionally, members and their families can turn to El Dorado's Outdoor Pursuits staff to experience all of the adventure Baja has to offer — from deep sea fishing and snorkeling to off-road excursions and parasailing — in a fun, safe environment.



Superintendent: Darren Flanagan

Darren Flanagan has over 20 years experience in the golf course industry. Hailing from Australia, he served his apprenticeship at the City Golf Club in Queensland, while studying at Grovely College. After working in the roles of superintendent, assistant, construction manager, and project manager in Australia, he moved to the Caribbean to oversee the construction of a European tour venue with a Hilton hotel. Flanagan returned to Australia to head up construction of the Moonah Links facility (home of the Australian golf union, institute of sport golf program and the venue for the Australian Open).

Flanagan later relocated to the United States where he oversaw many golf construction and renovation projects throughout the country. In 2004 Flanagan founded Modern Golf Management, a company that managed new golf construction, renovation projects and provided agronomic advice to clients. Multiple projects Flanagan was involved in gained national recognition. He has had the opportunity to work with many architects, including Fazio, Dye, Nicklaus, Doak and Phelps Atkinson. In 2008 Flanagan was hired as the Director of Golf & Landscape Maintenance at El Dorado Golf & Beach Club.

Education:

Grovely College of Tafe 4-year program
Advanced Diploma in Hort Science (Hortus Australia)

Employment History:

El Dorado Golf & Beach Club
Los Cabos, Mexico

Modern Golf Management
Windsor, Colorado

Moonah Links
Rosebud, Australia

Lowlands Golf Club
Trinidad & Tobago



A secluded mountain and lake retreat surrounded by soaring pine trees overlooking pristine Lake Coeur d'Alene. Home to three hour sunsets, great adventure and lasting memories, Gozzer Ranch is a place your family may never want to leave.

Master golf course designer Tom Fazio has created Gozzer Ranch's breathtaking eighteen-hole championship golf course with spectacular views of Lake Coeur d'Alene. This forested course is so well integrated with its surroundings that it looks like a natural part of the landscape. Some holes play close to the basalt rock bluff's edge, where dramatic 100-foot spires and cliffs surround the awe-inspiring scenery.

Gozzer Ranch Golf & Lake Club

Gozzer Ranch Golf and Lake Club is one of Discovery Land Company's newest properties. Located in scenic Coeur d'Alene, Idaho, the Tom Fazio golf course has been highly recognized by many golf publications, including #1 New Private in 2008 by Golf Digest, #22 Best Modern Courses by Golf Week, #70 in the United States by Golf Magazine, #1 in Idaho, and is expected to be rated in the Top 50 U.S. Courses in Golf Digest's annual ranking.

Course Information:

Greens: A4 Creeping Bentgrass.
Tees: PLS and T1 Creeping Bentgrass.
Fairways: PLS Creeping Bentgrass.
Roughs: Kentucky Bluegrass
Bunkers: 108; hand raked daily during season
Equipment: Reel type mowers for all bentgrass areas. Rotary type mowers for rough areas.

Irrigation system:

Toro Site Pro control system.
Toro VP satellite controllers.
Toro 835, 834, 725, and 810 sprinklers.

Water Source: Raw water is diverted directly from Lake Coeur d'Alene and supplemented with the first Class A treated effluent re-use system in Idaho.

Other features:

The course is seamlessly routed through pine and fir forest with spectacular lake and mountain views at every turn. Wildlife is abundant with deer, elk, moose, wild turkeys, hawks and bald eagles spotted daily.

Lake Coeur d'Alene and the surrounding areas are great for all types of water sports, fishing, hiking, biking and most any other outdoor recreational activity.



Director of Maintenance: Jim McPhilomy

Mr. McPhilomy has over 20 years experience as a Golf Course Superintendent and oversaw the construction, grow-in and maintenance operations of Saddle Creek Golf Club, Cordevalle, Kukio Golf and Beach Club, and the Gozzer Ranch Golf and Lake Club courses. Mr. McPhilomy also hosted six Nissan Los Angeles Opens during his tenure at The Riviera Country Club.

Education:

The Pennsylvania State University; Two Year Technical Program in Turfgrass Management. Outstanding Student; Class of 1987

Employment History:

2005-Present	Gozzer Ranch Golf and Lake Club: Coeur d'Alene, Idaho
2001-2005	Kukio Golf and Beach Club Kailua Kona, Hawaii
1998-2001	CordeValle Golf Club San Martin, California
1994-1998	Saddle Creek Golf Club Copperopolis, California
1988-1994	The Riviera Country Club Pacific Palisades, California



HIDEAWAY



This ideal hideaway is set amidst acres of rolling terrain with dramatic mountain backdrops, fields of wildflowers, swaying palms with near perfect climate most of the year. This private community illustrates the best qualities of California's Coachella Valley and more.

Hideaway features two distinct and dramatic, par 72, 18 hole courses, designed by famed British architect Clive Clark and the legendary Pete Dye. Both are meticulously landscaped and maintained, with extensive use of wildflowers, waterfalls, lakes and streams to create playable, yet visually dramatic courses.

HIDEAWAY GOLF CLUB

The Hideaway is a 36 hole private golf club located in LaQuinta CA. The two courses are designed by legendary Pete Dye and Clive Clark. Each course offers a unique layout with roughly 167 acres of wildflower and ornamental grasses surrounding the courses. Discovery Land Company accepted responsibility of the project in 2003 and finished building the back nine of the Clive course along with remodeling the Dye course by Perry Dye and David Graham. The Hideaway is one of the top 15 courses in the Coachella Valley.



Course Information:

Greens: Tif-eagle Bermuda grass
Tees: 328 Bermuda grass
Fairways/Roughs: 419 Bermuda grass
Bunkers: 14 acres, hand raked and sand pro
Equipment: Toro equipment
Lakes: 56 surface acres

Irrigation System:

Rainbird Nimbus II Central system with Freedom Par + controllers
100% Rainbird system

Water Source:

90% Colorado River water delivered by the Coachella Canal
10% Well water

Other Features:

The Coachella Valley is considered to be within the Southern transition zone and can see extreme summer temperatures as high as 130 degrees through the months of June, July, August and September. This area is considered to be desert climate which requires the courses to be overseeded in late Summer and early Fall. The courses go through an intense scalping and re-seeding program with Perennial Ryegrass and Poa trivialis. The courses are closed for an extended period of time to allow the newly seeded grass to establish and mature. The courses are surrounded by the Santa Rosa Mountains which offers fantastic sunrises and tranquil sunsets. The Coachella Valley is located 2 hours SE of Los Angeles, 1 ½ hours East of San Diego, and 2 hours from Big Bear Ski Resort. The Valley is comprised of approximately 125 golf courses and is truly the golf mecca of Southern California.

Director of Golf Operations and Grounds: **Gerry Tarsitano II, CGCS**

Mr. Tarsitano has been in the golf industry for the past 28 years ranging from caddying in the Bing Crosby National Pro-Am and the 1982 US Open at Pebble Beach to becoming a Golf Course Superintendent in 1988. He was President of the local superintendent's association for 2 years and is very active with local junior golf programs. Mr. Tarsitano was a Superintendent at PGA West and hosted five Bob Hope Chrysler Classic golf tournaments and was a Regional Superintendent for Arnold Palmer Golf Management.

Education:

Oregon State University, Corvallis Oregon, "Home of the Beavers"; Bachelor of Science

Degree in Golf Course Management and Landscape Design; Class of 1988

Employment History:

2001- Present	Hideaway Golf Club LaQuinta, CA
1995 – 2001	Arnold Palmer Golf Management Palm Springs, CA
1989 – 1995	PGA West LaQuinta, CA
1988 – 1989	Carmel Valley Ranch Carmel Valley, CA

kūki'o



This private oceanfront club and residential community on Hawaii's stunning Kohala Coast embodies luxury and relaxed living amid a landscape of powerful simplicity. This tropical paradise features peaceful, white sand beaches and offers numerous options for ocean and outdoor activities.

Among the finest golf courses in the world, Kuki'o is home to the only Tom Fazio-designed golf courses on the Big Island and in the state of Hawaii. The stunning setting, unique course design, stark contrasts of dark lava, white bunker sand, emerald green grass, and blue ocean, as well as the immaculately maintained greens and fairways, sets a new standard for golf in Hawaii.

Kuki'o Golf & Beach Club

Kuki'o Golf & Beach Club is a 28 hole (18 and 10 hole course) Tom Fazio golf community located along the Kohala coast north of Kailua Kona on the Big Island of Hawaii. Discovery Land Company developed the community as a luxury destination and is regarded as the premier golf community in Hawaii.

Course Information:

Greens: Sea Isle - Sea Shore Paspalum
Tees: Salam – Sea Shore Paspalum
Fairways: Salam – Sea Shore Paspalum
Roughs: Salam – Sea Shore Paspalum
Bunkers: 4.15 Acres

Irrigation System:

Toro Sitepro Central system
Toro 860 / 830 / 853 and TR50 Sprinklers

Water Source:

Brackish on site wells along with utilization of R.O. plant reject waters
Water is delivered to the courses utilizing a pump station and separate gravity systems.

Other features:

The course is routed through undisturbed ancient and more recent lava flows taking advantage of natural features unique only to the Big Island.

The 18 hole course is carved out of the pristine lava, surrounded by local grasses and framed by large monkey pod trees and kiwi. The course climbs from 100 foot to just over 600 feet in elevation, providing stunning views of the Kohala coast and Maui.

The 10 hole course meanders thru the oceanside home sites and finishes within a stones throw of the ancient fish ponds (anchialine pools) and Uluweuweu Bay.



Superintendent: Scott Nair

Mr. Nair has over 28 years in the golf course maintenance industry ranging throughout the mainland United States, moving to Hawaii in 2005. A native of Michigan, he has worked in the Midwest, South, Southwest and Western states in both public and private environments. Additionally he served as Senior Agronomist for Troon Golf, a third party management company out of Scottsdale Arizona, as a Superintendent and Senior Advisor at over 30 courses within the Troon Golf portfolio.

Education:

Michigan State University
Class of 1983

Employment History:

Kuki'o Golf & Beach Club
Kailua Kona, HI

Troon Golf , Senior Agronomist
Troon North Golf Club– Scottsdale, AZ
Eagle Ridge Resort – Galena, IL

Ranch San Marcos Golf Course
Santa Barbara, CA

The Boulder Resort
Carefree, AZ



— THE —
MADISON
CLUB



In the tradition of California's classic old-line country clubs, The Madison Club is a place of effortless grace and charm, combining sophistication and understated luxury. Meticulous attention to detail and the highest possible standard of tailored service at the Madison Club make it not only the finest private club in the Southern California desert, but one of the finest private clubs in the entire world.

Golf at the Madison Club adheres to the finest traditions and highest standards of the game. Our commitment to bringing you a truly superlative golf experience began with the creation of the golf course itself. Conceived by Tom Fazio, the most heralded golf designer of modern times, each hole was handcrafted with his personal supervision, and only the finest materials available were used to create Madison's Eden-like environment.

THE MADISON CLUB

The Madison Club was developed by Discovery Land Company in 2005 in LaQuinta CA. The club centers around an 18 hole Tom Fazio golf course and is very exclusive with a 250 member cap.

While Madison is in the low desert, it has a landscape that uses a coastal template which sets the eclectic “BelAir CC” theme. The landscape comprises about 100 acres and boasts over 200 different kinds of trees and shrubs, all of which are on drip irrigation.

Course Information:

Greens: Dominant plus Bentgrass
Tees/fwys/rough: 14 holes 328 / 1 hole 419 / 3 holes Tiffsport
Bunkers: 5 acres hand raked
Lakes: 20 acres
Equipment: Toro / JD

Irrigation:

Rainbird (Cirrus central, Par+ controllers, 700&500 series)

Water Source:

Well and Canal (Colorado River)



Superintendent: Eric Puls

Mr. Puls has been in the golf course maintenance industry for twenty years. He has been employed at three “top 100” golf course and was mentored by three US OPEN host superintendents.

Education:

AA Business / Certificate in Turfgrass mgmt
Penn State

Employment History:

2005-present	The Madison Club LaQuinta CA
2002-2005	The Club at Morningside Rancho Mirage CA
2000-2002	Rancho Manana Golf Course Cave Creek AZ
1998-2000	Shadow Creek Golf Course Las Vegas, NV
1996	Aronimink Golf Course Newtown Sq. PA
1987-1994	Desert Forest Golf Course Carefree AZ



An exclusive luxury community set amidst the natural beauty of the high desert where a premium is placed on privacy, serenity and service. Mirabel is a wonderful place to live and play. An intimate membership makes it one of the more exclusive private clubs in Scottsdale, boasting panoramic views of majestic mountains, like Pinnacle Peak, glowing sunsets and the sparkling lights of the valley.

Classic...challenging...breathtakingly beautiful. At Mirabel, Tom Fazio designed a challenging golf course that golfers of all skill levels will find dramatic and playable. Its traditional design allows the golfer room off of the tee for strategic approaches into the well-guarded greens. Spectacular views from every hole guarantee an element of desert beauty in every golfer's game.

MIRABEL

The Mirabel Club opened in 2001 and was the second Tom Fazio designed golf course developed by Discovery Land Company in Scottsdale. Mirabel made an immediate impact on the Scottsdale market both from a residential and golfing experience. In 2003, Golfweek rated Mirabel #62 in America's Best Modern Courses (post 1960). Travel and Leisure has rated Mirabel in the top 25 of America's Golf Communities. Golf Digest rated Mirabel's Locker Rooms 4th in the world. The accolades continue which have come to be the norm for DLC properties.

Course Information:

Greens: A4 Creeping Bentgrass.
Tees: 328 Bermuda grass, overseeded per. Ryegrass
Fairways: 419 Bermuda grass, overseeded per. Ryegrass
Roughs: 419 Bermuda grass, overseeded per. Ryegrass
Bunkers: 80 hand raked bunkers or 185,000 sq. ft.
Equipment: Predominately Toro

Irrigation System:

Toro Site Pro Network 8000 control system.
Toro Network 8000 satellite controllers.
Toro 830, 760, DT's, Hunter I -20/25 sprinklers.

Water Source:

Effluent water delivered from city of Scottsdale. Water source is high in Na and presents challenges.

Other Features:

The course is routed through the development with plenty of undisturbed Sonoran Desert plant species. Wildlife is abundant with coyotes, bobcats, javelinas, deer and, yes, rattlesnakes. Scottsdale climate during summers is obviously a dry heat, but at Mirabel we are typically 10 degrees cooler than the valley floor in Phoenix. Winter temperatures are ideal for all outdoor activity.



Director of Maintenance: Jeff Goren, CGCS

Mr. Goren has over 10 years experience as a Golf Course Superintendent, and oversaw the construction, grow-in and maintenance operations of The Estancia Club and Mirabel. Mr. Goren has also been involved in remodel work, PGA tournament preparations and general course maintenance since 1989.

Education:

The College of the Desert; Palm Desert Ca, Associates Degree Turfgrass Management Dec 1994; Canadian Universities 88-93.

Employment History:

2000-Present	The Mirabel Club Scottsdale, Arizona
2000	Terravita Golf and Country Club Scottsdale, Arizona
1995 - 2000	The Estancia Club Scottsdale, Arizona
1995	Lake Wildwood Country Club Penn Valley, California
1994	Incline Village Golf Resort Incline Village, Nevada
1993-1994	La Quinta Country Club La Quinta, California
1989 -1993	Silver Springs Golf & CG Calgary, Alberta, Canada



This private residential community and club embraces the time-honored traditions of life in the majestic Blue Ridge Mountains. Mountaintop is a private mountain retreat that offers stunning natural beauty, lifestyle concierge service and a luxurious mountain club.

Mr. Fazio has spent many hours walking the hills and woodlands of Mountaintop to ensure the course flows seamlessly with the natural topography and takes full advantage of the challenges and beauty presented by Mountaintop's dramatic terrain, majestic hardwoods, natural springs and sweeping views. The result is a truly inspired Carolina mountain golf experience that deftly balances challenge and strategy with playability. Thus the course is capable of testing the game's best players while providing a fun, fair day of golf for higher-handicap players and families.

MOUNTAIN TOP GOLF AND LAKE CLUB

Mountaintop Golf and Lake Club began construction in the summer of 2004 and opened in July 2006. It is located in Cashiers, NC at the southern tip of the Appalachian Mountains. The Tom Fazio designed golf course was voted best new golf course by Golfweek and third best new private by Golf Digest. In 2011, Golf Digest ranked Mountaintop #74 in its annual ranking of America's Top 100 Courses.

Course Information:

Greens: A-4 Creeping Bentgrass, 3 acres
Tees: L-93 Creeping Bentgrass, 3.5 acres
Fairways: L-93 Creeping Bentgrass, 25 acres
Roughs: Kentucky Bluegrass, 40 acres
Secondary Rough: Fine Fescue Blend, 30 acres
Bunkers: 89, hand raked daily during the season, 2.25 acres
Equipment: Reel mowers for all Bentgrass areas; rotary type mowers for rough areas. Both John Deere and Toro equipment are used for course management.

Irrigation System:

Toro Site Pro control system
Toro LTC plus controllers
Toro 865 and 834 sprinklers: approximately 1,500 sprinklers

Water Source:

Raw water is provided from creeks and streams on property. Class A treated effluent re-use is for the driving range fairway. Five pump stations are operated for irrigation.

Other Features:

The course has an elevation ranging from 3,750' to 4,050' and is routed through hardwood forest. The golfing season runs from May 1-October 31, with approximately 10,000 rounds of golf. All greens have vaulted Sub-Air installed and fairways are capped with 6" of sand with drainage every 20'. The Cashiers region can have as much as 100" of rain per year.



Director of Grounds Operations: Eric Shomaker

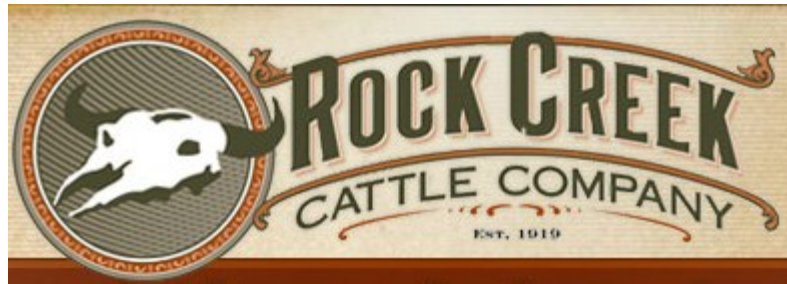
Mr. Shomaker has over 10 years experience as a Golf Course Superintendent and oversaw the construction of Trillium Links and Mountaintop. While at Highlands Country Club, Eric completed the renovation of the 1924 Donald Ross course. Eric also volunteers at Augusta National each spring during the Masters. He is part of the stimp-meter team.

Education:

Appalachian State University, Bachelor of Science, 1990.
Pennsylvania State University, Two Year Turfgrass Management Program, 1993.

Employment History:

2004-present	Mountaintop Golf and Lake Club Cashiers, NC
1999-2004	Highlands Country Club Highlands, NC
1996-1999	Trillium Links Cashiers, NC



The Tom Doak Golf Course at Rock Creek Cattle Company offers a very different kind of recreation on the range. Doak's golf course is worthy of the beauty and grandeur of this exceptional piece of property. Choosing to work on no more than two courses per year allows Tom Doak to build handcrafted designs with meticulous attention to detail. The 18-hole, 350-acre golf course at Rock Creek Cattle Company is a stunning tribute to that doctrine.

The course is designed to be enjoyed on foot, with the next tee always just a stone's throw from the green you've just played. The fairways are broad and inviting, but the contours are much more rugged and intricate. Rock Creek itself meanders throughout the course, bordering some of the fairways and, in some cases, it must be traversed by a well-placed shot. When you set up for your drive at the final tee, the peaks of the Flint Creek Range swell before you, just begging you to try and reach them. Tom Doak has created a course where your toughest choice of the day will be whether to retire to the comforts of the Rock Creek Cattlemen's Club, stroll down to the creek and fish, or go back out on the course for another round.

ROCK CREEK CATTLE COMPANY

Rock Creek Cattle Company, an 18-hole private club in Deer Lodge, Montana, continues to be a 35,000 acre working cattle ranch. Construction on this Tom Doak-designed course began in 2005 and opened in 2008. The course has been ranked #15 Best Modern Design and #1 Best Residential Course by Golfweek.

Course Information:

Greens: Providence Creeping Bentgrass
Tees & Fairways: Kentucky Bluegrass
Bunkers: 116 hand raked
Equipment: John Deere and Toro
No lakes on golf course proper, Rock Creek runs the corridor of the course and comes into play on 3 holes

Irrigation System:

Central & Controllers: John Deere Aurora (Signature)
Heads: Toro 830 and 720 series

Water Source:

100% runoff from 200 acre Rock Creek lake delivered by ditch to irrigation reservoir

Other Features:

Golf Course Elevation 4800
Located on the east side of the Flint Creek Range of the Rocky Mountains
Average Annual Precipitation total: 13 inches
Average Annual Snowfall: 46 inches
Growing Season: April-October



Golf Course Superintendent:

Rick Hathaway

Hometown:
Spokane, WA

25 years in the golf course maintenance industry
10 years as Golf Course Superintendent
7 years as Senior Agronomist for Troon Golf
Host of 3 PGA Tour Events: Boeing Classic (Champions Tour)
GCSAA National Environmental Steward Award recipient

Education:

Eastern Washington University
Bachelor of Science (with honors) in Biology with a minor in Business Administration

Superintendent History:

Rock Creek Cattle Company, Deer Lodge, MT
Senior Agronomist, Troon Golf
TPC Snoqualmie Ridge, Snoqualmie, WA (private)
Old Works Golf Course, Anaconda, MT (public)



A place where gently rolling hills, picturesque meadows, world class golf and uncompromising private living exist in accord with an understated, lifestyle experience. This premier private gated community is where residents live, work and raise their families while enjoying life's simple pleasures in a secure and exclusive neighborhood that embraces the land's heritage.

At the heart of Vaquero is a spectacular private golf course created by famed designer Tom Fazio. Vaquero is another credit to his world-famous portfolio, and the course has garnished multiple awards from the press. The course features a classic, playable design that makes artful use of the rolling terrain, shady oaks, quiet ponds and unique sand bunkers.

VAQUERO CLUB

The Vaquero Club is one of Discovery Land Companies first primary resident properties. Located on part of the 'Circle T Ranch' just north of Fort Worth, Texas, the Tom Fazio golf course is recognized as one of the top 5 golf courses in the state of Texas and has been voted as the Best Overall Country Club in the Dallas/Fort Worth area.

Course Information:

Greens: L-93 Creeping Bentgrass.
Tees: 419 Bermuda/Overseeded Perennial Rye during Winter months.
Fairways: Cavalier Zoysia.
Roughs: Tifton 10 Bermuda.
Bunkers: 67 hand raked daily formal bunkers and 8 acres of native sand bunkers.
Equipment: Reel type mowers for all greens, tees, and fairways. Rotary type mowers for rough areas.

Irrigation System:

Toro Site Pro control system.
Toro LTC Plus satellite controllers.
Toro 725, 755, 785, and 810 sprinklers.

Water Source:

One irrigation system with two individual pump stations designed to separate greens and surrounds from the remainder of the golf course. City water is purchased for the greens and surrounds and two well systems supply water for the remainder of the golf course.

Other Features:

The community and course are set amongst the land of an old Texas ranch with gently rolling hills, grassy meadows, and large oak trees. Several ponds throughout the development are stocked and boast some of the best Large Mouth Bass fishing in the area. Dallas and Fort Worth are within a thirty to forty minute drive which provide plenty of fun activities, good eating, and the four major sport venues.



Director of Grounds: Brandon Goodyk

Mr. Goodyk has nearly ten years experience as a Golf Course Superintendent and over fifteen years in the industry. He oversaw the construction, grow-in and maintenance operations of The Vaquero Club.

Mr. Goodyk has also led the day-to-day operations and tournament planning/preparation for three 'Masters' at Augusta National Golf Club and one 'GTE Byron Nelson Classic' at the TPC Las Colinas.

Education:

Iowa State University; Four Year Bachelor of Science in Agronomy w/ focus in Turfgrass Management. Class of 1997.

Employment History:

2000-Present	The Vaquero Club Westlake, Texas
1998-2000	Augusta National Golf Club Augusta, Georgia
1997-1998	TPC Las Colinas Irving, Texas
1996	Colonial Country Club Ft. Worth, Texas



YELLOWSTONE CLUB



Breathtaking mountain views, pristine Private Powder™, the expansive Championship golf course—we can try to describe all the wonders of Yellowstone Club, but there is no substitute for experiencing the real thing.

YELLOWSTONE CLUB

Yellowstone Club is located in Big Sky, Montana, 50 miles south of Bozeman near the northwest corner of Yellowstone National Park. A private golf and ski club, Yellowstone Club is an 18 hole championship Tom Weiskopf signature design situated on 13,600 acres of private land in the mountains of Montana.

Course Information:

Greens: Dominant Extreme Bentgrass.

Tees: Penncross Creeping Bentgrass.

Fairways: Jacklin Impact, Nuglade and Award Kentucky Bluegrass.

Roughs: Jacklin Impact, Nuglade and Award Kentucky Bluegrass.

Bunkers: 70; hand raked daily during season

Equipment: Reel type mowers for all close cut areas. Rotary type mowers for rough areas.

Irrigation System:

Toro Site Pro control system.

Toro LTC satellite controllers.

Toro 765, 734, 725, and Hunter I-25 sprinklers.

Water Source:

Reclaimed water from Yellowstone Club treatment plant and Big Sky water district for fairways and roughs. Fresh water from local well on property to water greens and tees.

Other Features:

The course is a mountain course located in Big Sky Montana at an elevation of 7,500 feet. Spectacular environment with wonderful mountain views and abundant wildlife throughout the golf course property. The area offers great recreational opportunities including: flyfishing, whitewater rafting, mountain biking, hiking and many other activities.

Director of Maintenance: Bob Clarkson

Bob is originally from northwest Iowa and graduated from Iowa State University. He spent the first eight years of his career working for the PGA Tour as an Assistant Superintendent. While at the TPC at Sawgrass in Ponte Vedra, Florida, he was responsible for the construction and opening of the Valley Course and then Lead Assistant on the Stadium Course.

Bob's first Superintendents' position was for the



La Costa Resort and Spa in Carlsbad, California. Next, he was with Raven Golf in Arizona where he served as Superintendent and Agronomist, overseeing construction and grow-in of the Raven at Sabino Springs as well as the golf course maintenance operations for other Raven properties.

Bob then served as Construction Manager and Superintendent through the grow-in and opening of Roaring Fork Club in Basalt, Colorado. After five years as Superintendent there, in 2003 he was given an opportunity to oversee the construction and grow-in of two golf course projects in Big Sky, Montana. As Superintendent, Bob completed and opened the Yellowstone Club in 2005/2006 and completed the Club at Spanish Peaks in 2006/2007.

In his career, Bob has participated in the preparation of ten regular PGA Tour events and five Senior Tour tournaments.

Education:

Bachelor of Science Degree, Iowa State University, 1984 Horticulture/Turfgrass Management

Employment History:

2003-Present	Yellowstone Club Big Sky, Montana
2003-2007	Club at Spanish Peaks Big Sky, Montana
1998-2003	Roaring Fork Club Basalt, Colorado
1995-1998	Raven Golf Scottsdale, Arizona
1993-1995	La Costa Resort and Spa Carlsbad, California