

Client Care Account Manager

DJ's Landscape Management is seeking a pro-active Client Care Account Manager. This position is a key position at DJ's Landscape management and is responsible for the management of a customer portfolio of multiple key clients focused on maximizing revenue, growth and customer retention. The Client Care Account Manager will interact closely with the client and is responsible for representing the client's needs and goals within the organization. This position works closely with the sales and operations departments to achieve complete client satisfaction by adding value to the relationship between the client and DJ's Landscape Management.

Experience in property maintenance and/or landscape design, sales and negotiation required. Knowledge of plant/tree/grass varieties native to Michigan and the diseases that affect them is preferred.

Skills required for this position include:

- Degree in Horticulture
- Organization
- Multi-task oriented
- Professional demeanor
- Exceptional communication and computer skills
- Commitment to superior customer service
- Ability to work independently and as part of a team

Company benefits available to team members include:

- Competitive pay, paid time off, advancement opportunities & a great work environment
- Health Insurance, Flex Plan, AFLAC options
- Retirement Planning with company match
- Life, Accidental Death & Dismemberment and Long-Term Disability Insurance
- Training in company-sponsored workshops

Other positions may be available, so please visit our website at www.djslandscape.com if you have interest in working on our team. Our company has been growing every year, so come grow with us!